

SCCRC Regional Meeting: COE Updates

July 2025



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California
Community
Colleges

Labor Market Analysis for Program Recommendation Updates



Labor Market Analysis for Program Recommendation Updates

Current

Labor Market Analysis for Program Recommendation:
0511.00/Real Estate
(Real Estate Sales)
South Central Coast Center of Excellence, July 2025



Summary

Program LMI Endorsement	Endorsed: All LMI Criteria Met <input type="checkbox"/>	Endorsed: Some LMI Criteria Met <input checked="" type="checkbox"/>	Not LMI Endorsed <input type="checkbox"/>
Program LMI Endorsement Criteria			
	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>	
Supply Gap:	<i>Comments:</i> there is projected to be 674 annual job openings in the South Central Coast (SCC) region for these real-estate occupations, which is more than the 53 awards conferred by educational institutions .		
	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>	
Self-Sufficiency Standard Living Wage ¹ :	<i>Comments:</i> the majority (80%) of annual job openings for these real estate occupations have entry-level hourly wages below the Los Angeles County living wage of \$24.03 .		
	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>	
Education:	<i>Comments:</i> though the majority (95%) of annual job openings for these real estate occupations typically require a high school diploma or equivalent, between 33% and 36% of workers in the field have completed some college or an associate degree as their highest level of education .		
Additional Considerations			
Emerging Occupation(s):	Yes <input type="checkbox"/>	Some <input type="checkbox"/>	No <input type="checkbox"/>
<i>Comments:</i> N/A			

The South Central Coast Center of Excellence for Labor Market Research (SCC COE) prepared this report to determine whether there is a supply gap in the SCC regional labor market related to four middle-skill occupations:

Beginning Mid-August

Labor Market Analysis for Program Recommendation:
0511.00/Real Estate
(Real Estate Sales)
South Central Coast Center of Excellence, August 2025



Summary

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Program LMI Endorsement Criteria							
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Labor Market Analysis for Program Recommendation Updates

Data Element	Current	Beginning Mid-August
Jobs, Jobs Projection Period, Demand (Lightcast)	2023-2028	2024-2029
Supply (DataMart)	CCs: 2020-2023 Non-CCs: 2019-2021	CCs: 2021-2024 Non-CCs: 2020-2023
SWP Metrics (DataVista)	2022-23	2023-24
Student Demographics (DataVista)	2022-23	2023-24
Labor Force Demographics (Census Bureau ACS)	2018-2022	2019-2023
Occupational Demographics (Census Bureau ACS)	2018-2022	2019-2023

SCC COE Mid-Year Summary



From January to June 2025 the SCC COE has:

- Hired two Research Managers
- Received 55 requests for labor market data
- Produced 45 labor market assessments
- Published two large-scale regional reports (one more soon!)
- Delivered six presentations to regional stakeholders

Upcoming SCC COE Projects

- SCC Apprenticeship Overview
 - › One regional report, with sections for each SCC county
 - › Follow-up report planning in progress
- High-Quality Jobs in the SCC Region
 - › One regional report
 - › Four regional booklets for each SCC county
- K12 SWP LMI Support

Presentations and Workshops

The SCC COE provides presentations and workshops for career education administrators, faculty, counselors, and staff. Topics include:

Top Jobs and Equity

- Overview of Top Jobs across the SCC Region
- Equity gaps for Top Jobs and related CTE Programs
- Potential strategies to close identified gaps

Cost of Living and LMI Resources

- Overview of factors driving the high cost of living and living wage
- How to use DataVista to understand student outcomes
- On-demand LMI resources

Program Recommendation and LMI Resources

- An overview of the program recommendation process
- How to interpret SCC COE labor market analysis reports
- On-demand LMI resources

THANK YOU!

South Central Coast Center of Excellence



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