



Career PATHS: Career Pathways to Advance the Trades in HVAC Services

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Career PATHS



- Funded in 2022 under DOE's "Buildings Energy Efficiency Frontiers & Innovation Technologies (BENEFIT)" Program.
- Nearing end of 3-year program.
- Pilot in Inland Empire.
- Aims to enable contractors and technicians to improve the performance of residential HVAC systems by:
 - learning the basics for improving HVAC performance
 - using tools to take accurate readings, and assess whether they took them correctly, interpreting results, figuring out what they mean (options), and
 - communicating to homeowner what needs to be done...
- ...and also to promote a fruitful career path for a broader and more diverse set of workers.



Career Pipeline PATHS





"Mind you, I'm not responsible for the entire pipeline – just the section that flows through my office."

CartoonStock.com



INDUSTRY AND COMMUNITY ADVISORY COMMITTEE

JOB SEEKERS

HVAC Performance

PROSPECTIVE STUDENTS

COMMUNITY COLLEGE STUDENTS

Recruitment

Strategies

Enhance Training for Students Career PATHways Program

TECHNICIANS AND

CONTRACTORS

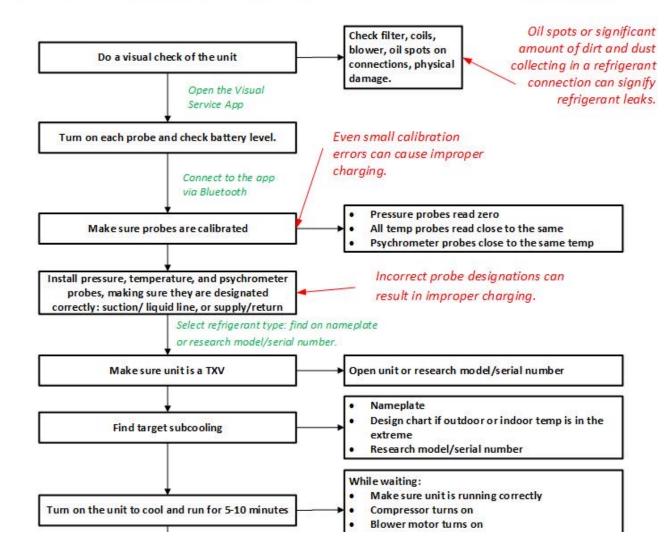
Technical and Sales Training for Contractors and Technicians

INCUMBENT

WORKERS

Student Trainir

- AIR-61A: Beginning AC and Re
- AIR-61B: Advanced AC and Re
- AIR-83: All Weather Heating a



Tool Used for Training Students and Technicians energy

- Visual Service:
 - Brings readings from several Bluetooth-enabled sensors and meters onto one platform
 - Great productivity tool for technicians, allowing them to connect to service manager when they need help



visualservice.com

Tool Used for Training Students and Technicians energy

Visual Service:

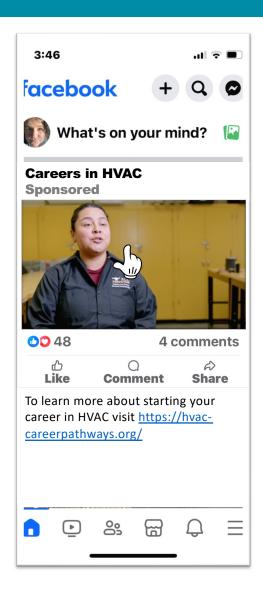
- Brings readings from several Bluetooth-enabled sensors and meters onto one platform
- Great productivity tool for technicians, allowing them to connect to service manager when they need help
- Also a great training tool for students, so they can quickly see the response to their adjustments and how all the different readings translate to performance

Pilot Program provided:

- Tablets for students to use in the lab
- A few Bluetooth-enabled gauges that were lacking
- Full set of tools for technicians
- Licenses for Visual Service



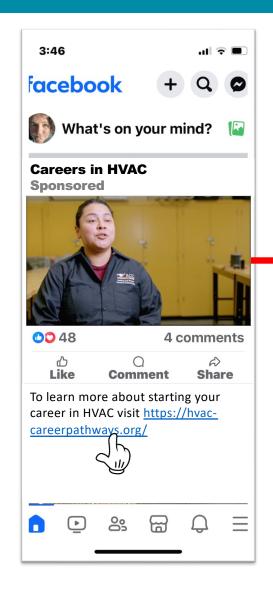
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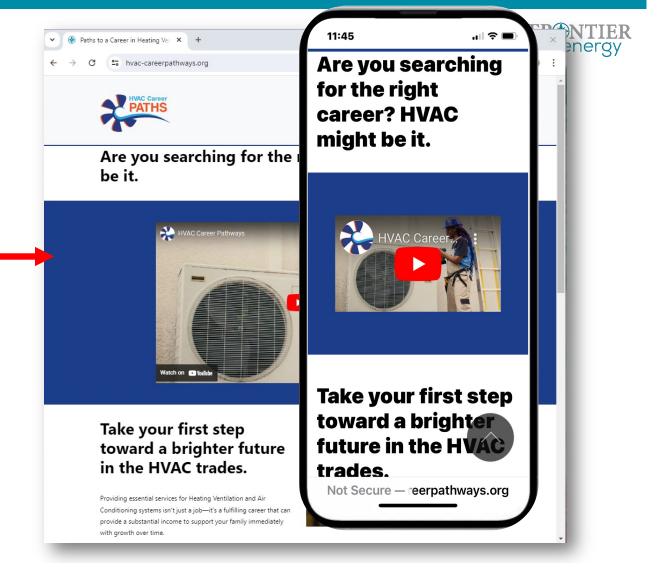


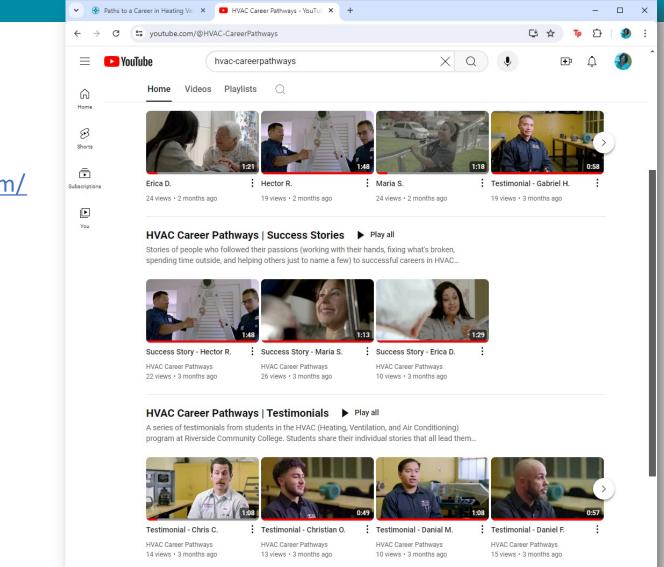
Social Media Campaign



- Campaign Launching Soon
 - Month 1: Soft launch, "Coming Soon!" Social posts, Facebook, Instagram, LinkedIn, Nextdoor
 - Months 2-4:
 - Mondays: Paid ads (weekly month 2, monthly months 3 and 4)
 - Tuesdays/Thursdays: Organic posts to Facebook/ Instagram feed and stories
 - Fridays: Review analytics, prep next weeks social assets
 - Tuesdays and Fridays: Repost, comment, respond, like and follow
- Support from Advisory Committee and "Friends and Family" to disseminate
- Maybe you too?

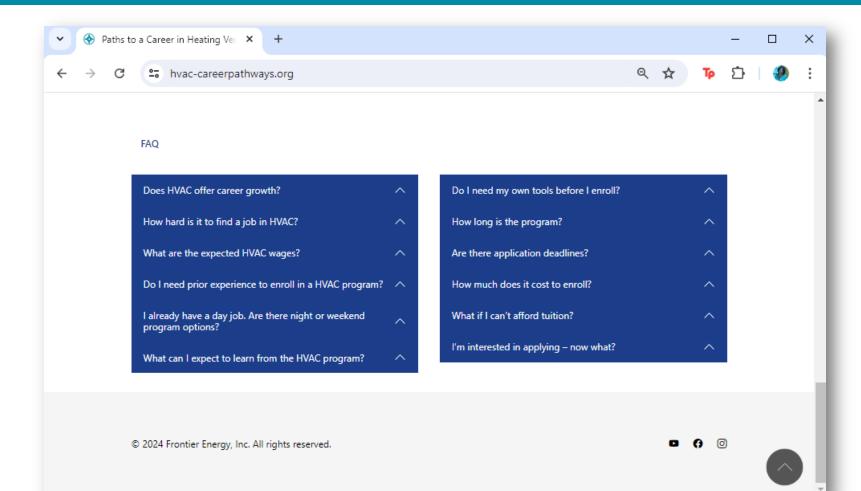






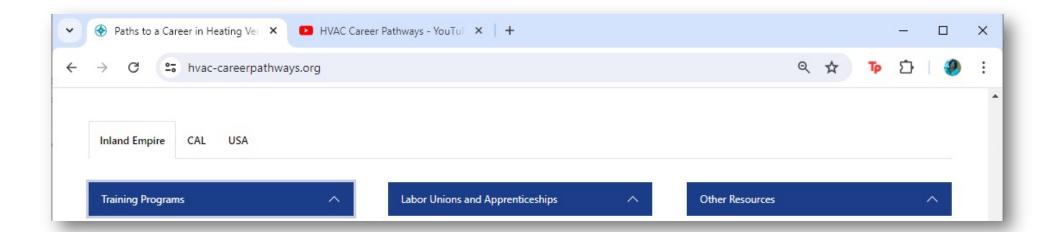
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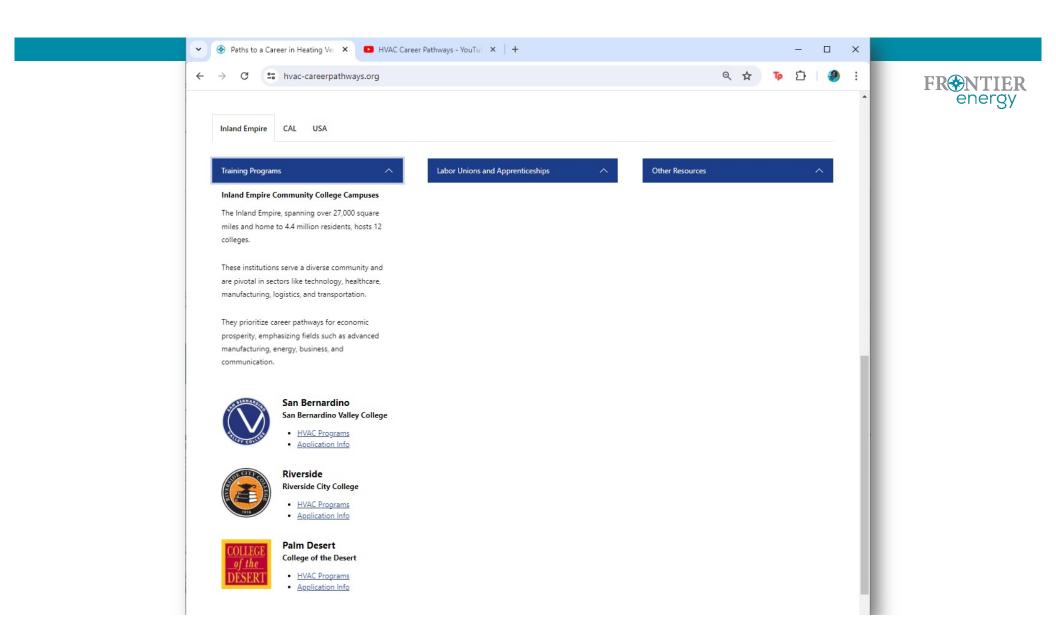
www.youtube.com/ @HVAC-CareerPathways

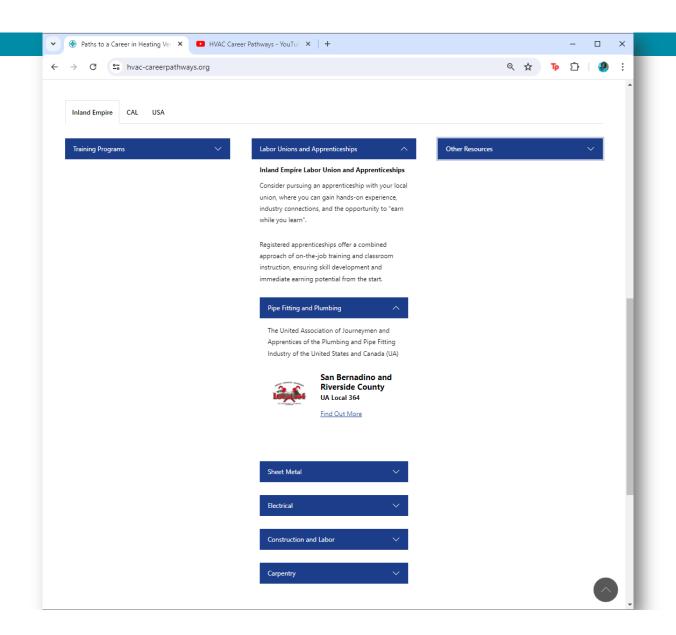




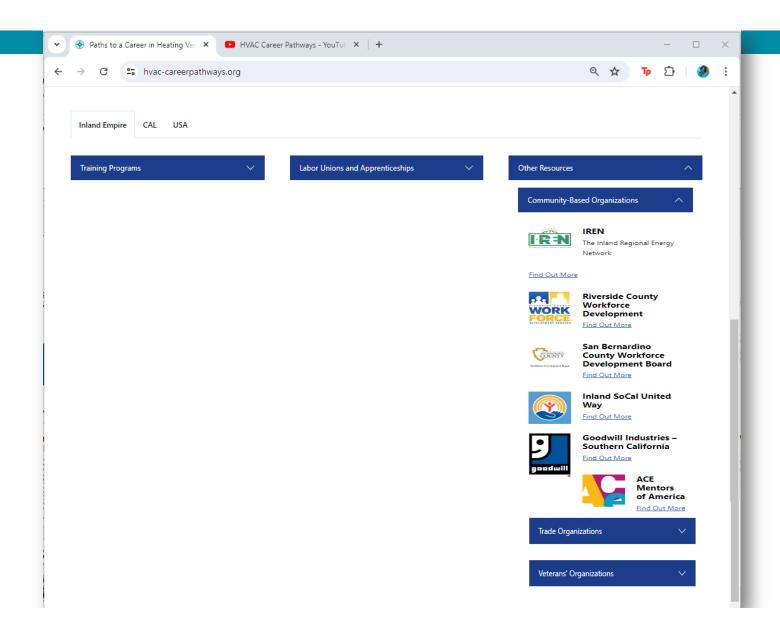












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